

**Senior Professional Services Consultant (M/F/D)**

**Be** **part** **of** **something** **special;** **come** **join** **the** **Secusmart Professional Services Team!**

Secusmart, a fast-growing subsidiary of BlackBerry Limited, is the leading expert in the development and implementation of comprehensive anti-eavesdropping solutions for German government agencies and emergency services as well as governments and public authorities worldwide. With teams in Germany and North America, we secure enterprise information and applications on today’s most popular mobile devices and platforms, protecting both business and personal data.

**Are you the person we’re looking for?**

Services in themselves have little value, their value lies in what they can enable a business to achieve. As part of the Professional Services team at Secusmart, you will be responsible for leading the holistic management of our critical projects and provide consultancy to our national and international customers.

You will be the first point of contact for our customers from the public and private sector where you can expect a mix of conceptual and implementation-oriented project work. This will include the coordination of internal and external resources to ensure a smooth implementation process based on forward-looking planning. With this understanding, we will be looking for you to use your technical expertise when leading projects to success not only in terms of planning, but also in terms of content.

We have some of the brightest minds working on cutting edge platforms at Secusmart. Join us and you’ll become part of a team that is already leading the way and there is no telling what you could accomplish.

**What we will do for you:**

* Support your ideas and initiatives
* Provide access, market knowledge and insight into the hottest & fastest moving industries, Cyber Security & IOT
* Give you the opportunity to try new things and work with a team whose priority is driving growth, developing our portfolio and building long lasting relationships with customers
* Provide a vast amount of training and growth opportunities
* Give you access to some of the newest and cutting-edge technology
* In return for your skills, experience, and passion, we offer a great salary, bonus & outstanding benefits package

**What we would like you to do for us:**

* Build and maintain relationships with customers and partners, acting as the project lead to gain an understanding of business goals, concerns & priorities
* Take full responsibility for contract fulfillment after the conclusion of the contract through to invoicing
* Work as a trusted advisor when creating and leading project teams in complex customer-specific projects
* Focus on the expansion of existing customer relationships and use your experience in identifying further customer needs in advance
* Act as a point of contact and mentor for the internal team
* Create, maintain, and track all project documentation
* Successfully manage the overall project quality, deadlines, budgets, and resources
* Evaluate risks and implementation of mitigating measures
* Manage regular project reporting to the customer and internal teams
* Provide technical consulting for our customers and document operational or technical processes and concepts
* Support our sales activities and processing of tenders
* Focus on standardization of methods and processes in project management

**What we need you to bring:**

* A track record of leading the management of complex technical projects or in corresponding consulting activities
* An independent and systematic way of working
* Exceptional interpersonal and relationship management skills demonstrated across multiple lines of business
* Enthusiasm, assertiveness, resilience, and flexibility
* Desire and ability to familiarize oneself with technical issues in detail
* Excellent English and German skills, both written and spoken
* A bachelor’s degree in the field of IT or engineering or equivalent combination of education and experience.
* Willingness to travel domestically and internationally with availability for longer consulting activities at the customer's site
* Certifications such as PMI, IPMA, PRINCE2 and/or ITIL are desirable

**Interested in hearing more? Then we would love to hear from you.**

**An Absolute Commitment to Equality**

It is the policy of BlackBerry to ensure equal employment opportunity without discrimination or harassment on the basis of race, color, creed, religion, national origin, alienage or citizenship, status, age, sex, sexual orientation, gender identity or expression, marital or domestic/civil partnership status, disability, veteran status, genetic information, or any other basis protected by law.

**EEO Minorities/Females/Protected Veteran/Disabled**

BlackBerry strives to create an accessible and inclusive application and selection process and is committed to working with and providing reasonable accommodation to job applicants who may require provisions to participate in the selection process. Should you require an accommodation, please contact recruitment@blackberry.com to discuss your needs.